## HEALTH POLICY COMMISSION NOTICE OF MATERIAL CHANGE FORM

Health Policy Commission
Two Boylston Street
6<sup>th</sup> Floor
Boston, MA 02116

## **NOTICE OF MATERIAL CHANGE**

							Date of No	otice:	March 12	2014		
1.	Name: Wing Memorial Hospital Corporation											
2.	1	ederal TAX ID	+1	MA DPH Facility ID # NPI #								
2.1	ľ		ff	MA DPH Facility ID #								
		22-2519813		2181				1962410233 (IP Psych 1992880736; Hospice 1518009620;				
								VNA 1518009273; Dietician 1598923625; Chiropractic Service 1770738262)				
	Contact	Information	n (18) (8)						1010-1210			
3	Business Address 1: 40 Wright Street  Business Address 2:											
5.	City: Palmer				State:   N				Zip Code:	01069		
5.	Business	siness Website: http://www.umassmemorial.org/wing-memorial-hospital										
	March 18	Total Red by	Mary No			A RESIDE						
7.	Contact First Name: Charles Contact Last Name: Cavagnaro											
8.	Title: President & Chief Executive Officer											
9.	Contact Phone:		413-284-5211				Extensi	Extension:				
10.	Contact I	Email:	charles.cavagnaro@umassmemorial.org									
		Tr.										
3041	Descripti	on of Organiz	ation									
11.		scribe your o										
						husetts not for profit charitable hospital and currently an						
affiliate of the not for profit UMass Memorial HealthCare system. Wing was founded in 1												
			ospital provides a broad range of emergency, medical, surgical, home health, hospice and									
	psychiatric services to residents of Palmer, Monson, Wilbraham, Ludlow, Belchertown and nearby tow licensed beds including 42 medical/surgical and ICU beds, 4 pediatric and 28 psychiatric beds, approximately to the control of the c											
	medical staff and 800 employees. Wing is fully accredited by the Joint Commission and is designated a Primary Stroke Service by the Massachusetts Department of Public Health.											
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	Type of N	Material Chan	ge					10-10-75				
12.	Check the	Check the box that most accurately describes the proposed material change:										
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	Merger or affiliation with a carrier								
	Acquisition of or acquisition by a carrier								
	X Merger with or acquisition of or by a hospital or a hospital system								
	Any other acquisition, merger, or affiliation between a provider organization and another provider organization where such acquisition, merger, or affiliation would result in an increase in annual net patient service revenue of the								
	provider or provider organization of more than \$10,000,000								
	Any clinical affiliation between a provider or provider organization with another provider or provider organization								
	which itself has an annual net patient service revenue of more than \$25,000,000								
	Formation of a partnership, joint venture, common entity, accountable care organization, or parent corporation								
	created for the purpose of contracting on behalf of more than one provider or provider organizations								
13.	What is the proposed effective date of On or around June 1, 2014								
	the proposed material change?								
	Material Change Narrative								
14.	Briefly describe the nature and objectives of the proposed material change:								
	Baystate executed a Letter of Intent ("LOI") with UMass Memorial Health Care, Inc. (UMMHC) dated December 17, 2013,								
	pursuant to which UMMHC and Baystate agreed to enter into exclusive good-faith negotiations with the intent of								
	consummating the sale of Wing Memorial Hospital Corporation by UMMHC to Baystate. Pursuant to the proposed								
	transaction, Baystate would become the sole corporate member of Wing (replacing UMMHC's subsidiary UMass Memorial								
	Hospitals, Inc.) and would assume all assets and liabilities of Wing. UMMHC, UMass Memorial Hospitals, Baystate and								
	Wing are all 501(c)(3) tax-exempt public charities. The Board of each entity has voted unanimously in support of the								
	proposed transaction.								
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	The objective of the proposed transfer of Wing from UMMHC's system to Baystate's system is to achieve better								
	coordination of clinical services and synergies as a result of Wing's close geographic proximity to Baystate. Wing is located								
	less than twenty miles from Baystate Medical Center in Springfield, which is half the distance Wing is from UMMMC's primary campus in Worcester. The geographic proximity to Baystate Medical Center will enable Wing, with support from								
	Baystate, to better assess and address local community needs. Baystate will also help meet Wing's needs for physician								
	services in the community setting, including assistance in addressing immediate areas of physician shortage, such as								
	primary care – areas that have been difficult for UMass Memorial to address on account of its geographic distance. In								
	ddition, pursuant to the LOI, Baystate has committed to maintain Wing as an inpatient hospital for a minimum of ten								
	years with local governance through a Board of Trustees, and to invest in Wing's operations in order to encourage the								
	treatment of secondary care cases within Wing's community hospital setting.								
15.	Briefly describe the anticipated impact of the proposed material change:								
	The proposed transaction will enhance access to cost-efficient, high-quality primary and secondary health care services in								
	Western Massachusetts. Managed care rates at Wing, which are currently negotiated on a system-wide basis, will be								
	negotiated as part of the Baystate system, which is a regional system that includes a lower-cost tertiary care hospital.								
	Integrated tertiary and quaternary services provided by Baystate Medical Center, the lowest-cost tertiary provider in								
	Massachusetts, will be available to Wing patients at half the distance to UMMMC. The integration of Wing into the								
	Baystate regional health system over time through the use of the same clinical protocols, care pathways, and electronic								
	records system will support the delivery of the full continuum of care for the community through better geographic								
	alignment, improved access to specialist physicians in the Wing service area, and closer coordination with surrounding								
	public health efforts and health information exchanges. As a result, the proposed realignment of Wing is anticipated to								
	improve population health and reduce the overall cost of care in the community.								

	Development of the Material Change
16.	Describe any other material changes you anticipate making in the next 12 months:

None.

17. Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed material change to any other state or federal agency:

The parties will make submissions regarding the proposed transaction to all applicable regulatory agencies including the Massachusetts Office of the Attorney General, and the Massachusetts Department of Public Health. The parties have already met with the Antitrust Division of the Massachusetts Office of the Attorney General, and have determined that the proposed transaction does not meet the threshold for filling a Hart-Scott-Rodino Notification with the Federal Trade Commission.

## Affidavit of Truthfulness and Proper Submission

## I, the undersigned, certify that:

- I have read the Health Policy Commission Bulletin 2013-1, Interim Guidance for Providers and Provider
   Organizations Relative to Notice of Material Change to the Health Policy Commission.
- 2. I have read this Notice of Material Change and the information contained therein is accurate and true.
- 3. I have submitted the required copies of this Notice to the Health Policy Commission and to all relevant agencies (see below\*) as required.

Signed on the 12 day of 1000 day, 2014, under the pains and penalties of perjury.

Signature: Charles aganton

Name: Charles F. Cavagnaro III, M.D.

Title: President + CEO

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:

THOMAS P. LANSNER
Notary Public
COMMONWEALTH OF MASSACHUSETTS
My Commission Expires
September 23, 2016

Notary Signature

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)